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Mount Hawthorn Quarterly Report

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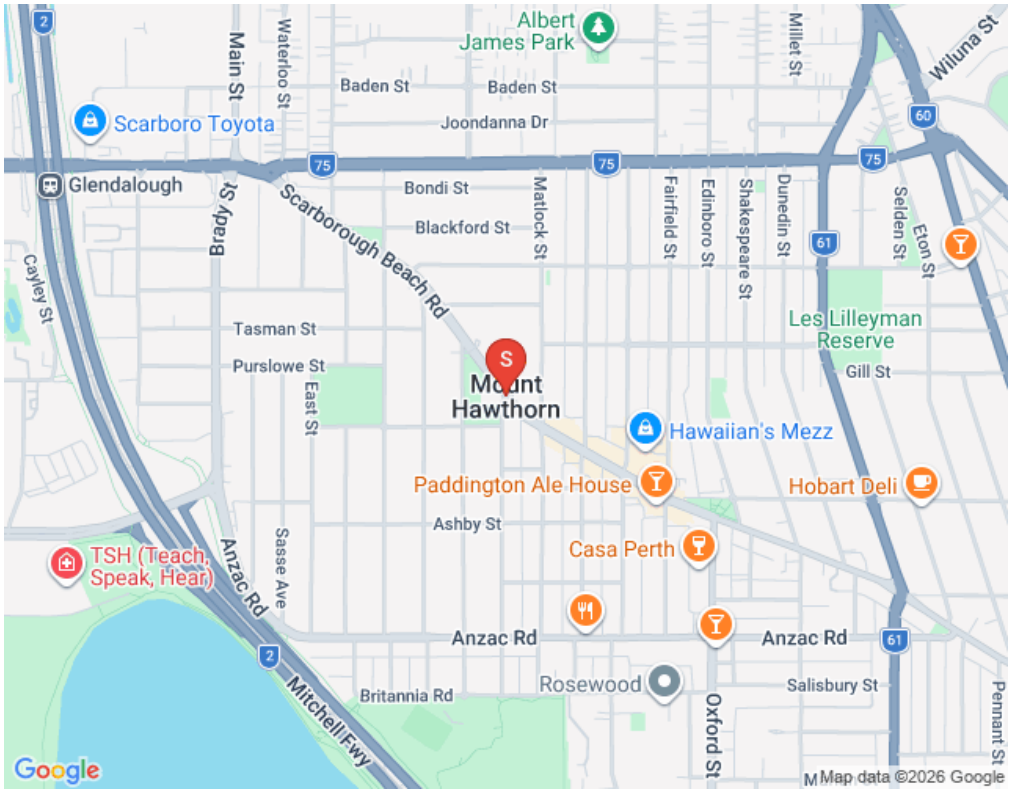
Welcome



Hello and welcome to our Quarterly Sales Update for magnificent Mount Hawthorn!

As a local member of the Mount Hawthorn community, or if you are thinking of becoming a member is this amazing lifestyle suburb, here is a little bit of information that may come in helpful.

If you have any questions, please contact us anytime. We love to chat about whats happening in the community.



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Mount Hawthorn Quarterly Report

Suburb Report

CoreLogic

Suburb Profile Report
Mount Hawthorn WA 6016

MOUNT HAWTHORN

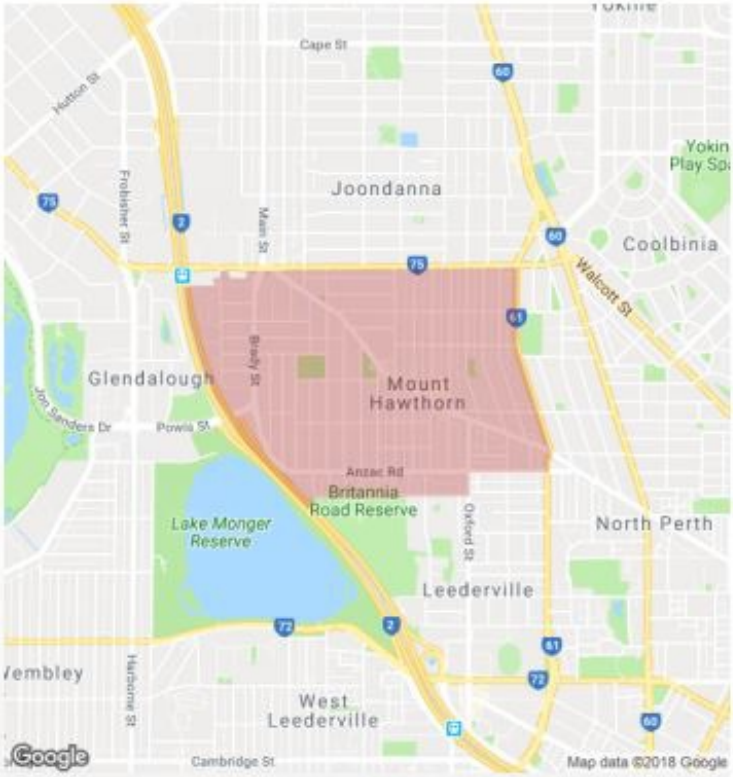
4.2km
Distance from GPO

7.6k
Population

2.7%
5 year population change

12 years
Average length of ownership





The size of Mount Hawthorn is approximately 2.4 square kilometres. It has 7 parks covering nearly 1.7% of total area. The population of Mount Hawthorn in 2011 was 7,357 people. By 2016 the population was 7,558 showing a population growth of 2.7% in the area during that time. The predominant age group in Mount Hawthorn is 40-49 years. Households in Mount Hawthorn are primarily couples with children and are likely to be repaying $3000 - $3999 per month on mortgage repayments. In general, people in Mount Hawthorn work in a professional occupation. In 2011, 68.4% of the homes in Mount Hawthorn were owner-occupied compared with 71.9% in 2016. Currently the median sales price of houses in the area is $861,000.

	Total dwellings	Total new listings*	Median Value	Total number currently listed
	2,804	89	$920,343	30
	718	15	$471,266	21

*Total number of unique properties listed for sale over the past 12 months.

06 July 2018

Suburb Report

Suburb Report

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2018 Reports

January - March

April - June

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2017 Reports

October - December

July - September

April - June

January - March

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Mount Hawthorn Quarterly Report

Perth Metro Snapshot

Perth Market Snapshot

13 March 2018

PROPERTY SALES [1,2]



Total:	637
4 weeks ago:	603
Same week last year:	614

PROPERTIES LISTED FOR SALE [4]



Total:	14,479
4 weeks ago:	13,936
Same week last year:	14,944

PROPERTIES LISTED FOR RENT [4]



PROPERTIES LEASED



Median rent:	$350/week
Vacancy rate for 3-months to Jan 2018:	5.3%

TOP SELLING SUBURBS [2,3]

North of the River	
Scarborough	11
Ellenbrook	9
Mount Lawley	9
Kingsley	8
Bassendean	7

South of the River	
Canning Vale	11
Rivervale	9
Baldivis	7
Como	7
Mount Pleasant	7

AVG SELLING DAYS - 3 MONTHS TO FEBRUARY

Private treaty	73
Auctions	28

3 MONTHS TO FEBRUARY

Seller discounting [5]	48.2%
Average discount	-6.8%
Overall market sentiment [6]	-0.7%

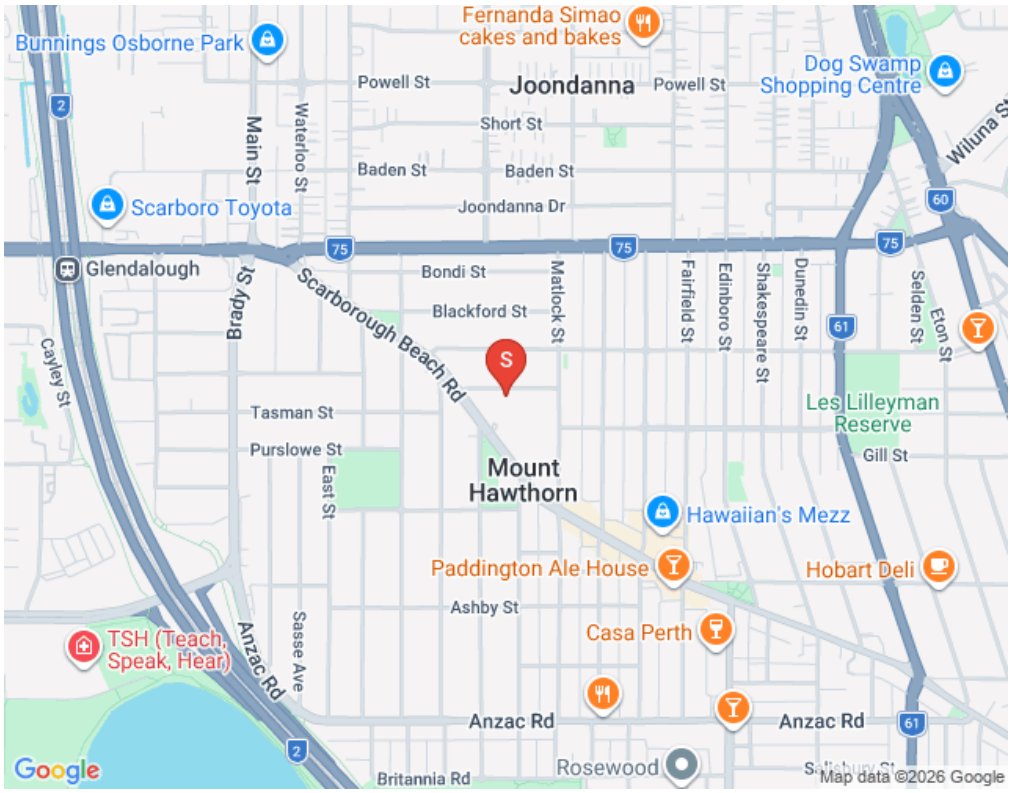
Source: reiwa.com

[1] Contract sales reported by REIWA members during the reporting week that have a contract date no older than 28 days. [2] Data may change due to sales falling through. [3] Dwelling sales only. [4] Listed on reiwa.com and other sources. [5] Percentage of properties sold below listing price. [6] Included those achieving or exceeding list price.

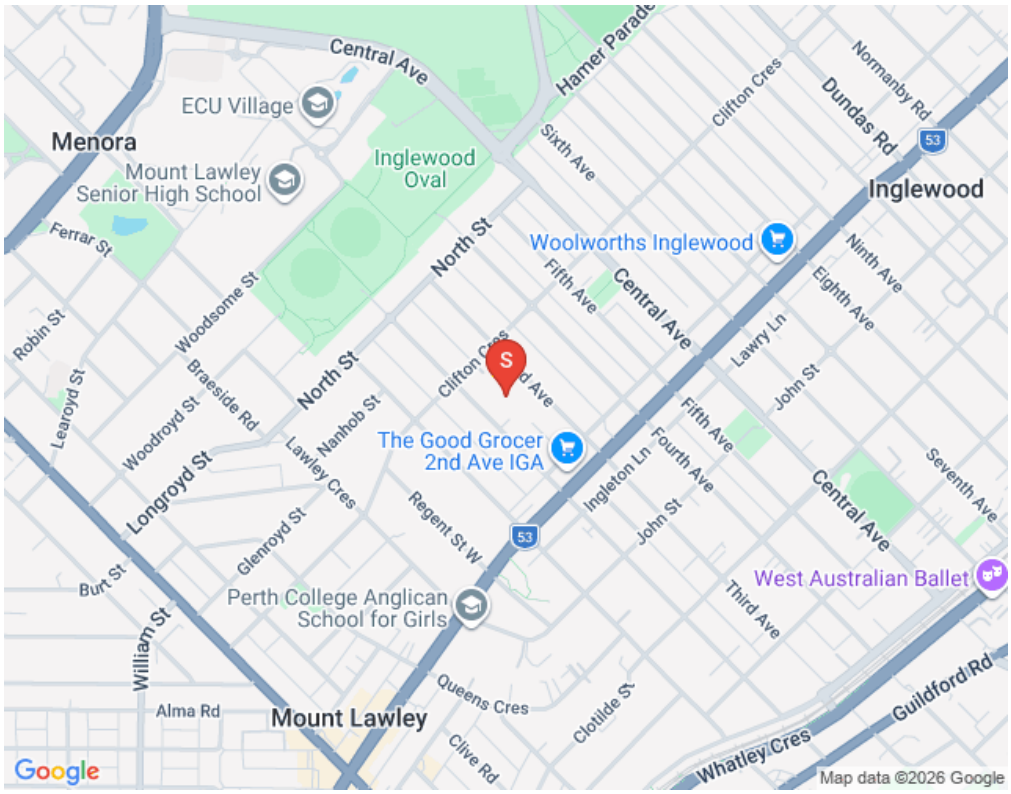
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Schools and Catchments

Click Here to View INTAKE MAP

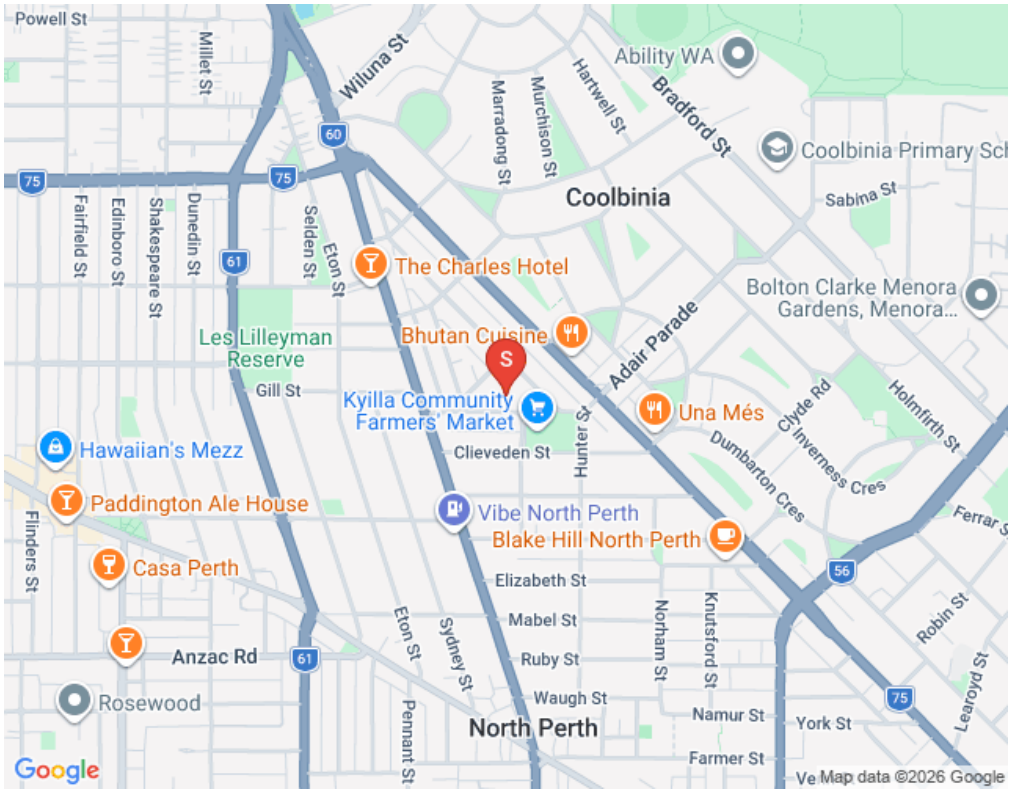


Click Here to View INTAKE MAP



TO SEE AND TO UNDERSTAND
KYILLA
PRIMARY SCHOOL

Click here to view Intake Map



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Team Genesis



Jonathan Clover, Director / Sales Coach / Auctioneer

Working within his father's real estate agency since the age of 16, Jonathan has done most roles within a real estate office including pushing a mop and broom around, analyzing marketing and property trends, managing client engagement...

"My dad owns a real estate office in Canada, my grandfather started what became the largest agency on Vancouver Island at the time, my uncle runs one of the largest commercial real estate agencies in British Columbia… it's a genetic disorder in our family" Jonathan remarks.

"A lot of people ask me why I am in real estate?" Jonathan says the answer is simple, "Aside from my faith and family there are 3 things that get me up in the morning. I love meeting and helping people, I value our shared community, and I am passionate about property. This is the perfect industry for me!"

The last decade has seen Jonathan progress from a business consultant within the real estate and business broking industry to the WA /NT State Manager of First National Real Estate, Australia's largest group of independent real estate agents. He is now the Director and Sales Coach of his very own First National Real Estate Office.

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Just Sold 13 Brady Street, Mount Hawthorn